

Business Development

90-Day Selling System in 90-Minutes

taught by Dr. Bruce Lund

Having coached thousands of salespeople I've learned that most just want to be told what to do. Assuming that it works. Those who follow our selling system drastically increase their performance, productiivty, and pipeline growth.

Are You a "Pro's Pro" Salesperson?

One of the most endearing terms you can be called as an athlete is a "pro's pro." We'll teach you how to be just that by mastering our PROactive PROSpecting system.

~~What You'll Learn~~

We've got a plan for that!

90-Day Selling System

We have one of the only selling systems on the planet tied to a sales planner. Every category is a mindset and serves a major purpose for your business.

Database Management

We teach a "Dream 100" strategy to help you move new leads through a selling cycle. One of the biggest challenges of all salespeople is keeping and leveraging an active database.

The 4-Hour Workday

You might have heard of the 4-hour work week by Timothy Ferriss. No offense Tim, but that doesn't exist for 99.9% of salespeople. But our 4-hour workday can change your life.

Weekly Planning

A "Pro's Pro" spends 30-minutes every weekend filling out their vision board (our version) and mental mapping that week's major project. This seemingly small assignment can make all the difference in the world.

Sales Gamification

We believe accountability should be intense but FUN and positive. We'll teach you how to gamify your sales through theme days and a color-coded timeblock system in your calendar.

Interested in Coaching?
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www.90daysales.com